

PARTNERS IN WORLD CLASS QUALITY

SCOT FORGE



SCOT FORGE is pleased to announce expanded forging and service offerings through a new partnership with FRISA, a seamless rolled ring forge shop in Monterrey, Mexico.

FRISA Background

FRISA is a very progressive, customer-oriented ring roll shop that has been recognized internationally as a quality leader. Established in 1971, they were the first forging company in Mexico to earn ISO 9002 certification (November 1993), and were awarded the 1993 National Exporters award personally by the President of Mexico. Their capabilities include carbon, alloy and stainless rolled rings, flanges and shaped rings (connectors, ball valves, etc.) in sizes and weights up to 80" OD and 3,000 pounds. Of particular note is FRISA's ability to offer shortened lead times and competitive pricing on medium quantity and repetitive orders (20 to 100 pieces) for rectangular or profiled rolled rings. They also have earned an excellent reputation for small quantity breakdown service.

SCOT/FRISA Alliance

Effective immediately, our agreement calls for SCOT FORGE to be the exclusive sales representative in the U.S. and Canada for FRISA products, and for FRISA to be the exclusive sales representative in Mexico for SCOT FORGE products.

Purpose of Agreement

SCOT FORGE has recently entered the rolled ring market with the installation and start-up of a Wagner fully automated radial/axial ring mill with capabilities up to 240" OD, 49" face height and 50,000 pound ring weights. While this mill can fully handle the larger diameter, heavy seamless forged ring segment of the market, there remained a void in our ring offerings that even our advanced open die forging techniques could not fill.

Our representation of FRISA now allows us to offer smaller diameter (less than 80" OD) thin-walled rectangular and, more importantly, profiled rings in various quantities at a competitive price and delivery.

Ease of Inquiring and Ordering

Our new alliance is set up to make it easy to do business with us. Just keep calling SCOT FORGE with all your open die and rolled ring requirements--you don't have to do anything different or special! We'll take care that your inquiries are responded to quickly and will advise you when we're offering a FRISA product. On orders placed, we will handle any paperwork, duty and freight involved so you don't have any additional concerns.

Partnership Benefits



Here's just a few of the many benefits the SCOT FORGE/FRISA alliance offers you:

- **Further expansion of the "one stop shop" concept at SCOT FORGE.** You can make just one call to cover virtually any open die or rolled ring requirement and be assured that you're being offered the most economically efficient method of production.
- **Confidence in dealing with recognized quality companies.** SCOT FORGE and FRISA were the first open die and ring roll shops in their respective countries to be certified to ISO 9002.
- **Competitive advantage of seamless forged rolled**

rings versus alternate metalworking processes. The forging process offers a superior product while minimizing costs versus processes such as casting, torch cutting or rolling and welding.

- **Service and synergy advantages of dealing with two of the most customer-oriented forge shops in North America.** Our professional personnel provide timely quotes and technical assistance, and the full production capabilities offered by both SCOT FORGE and FRISA mean we have the flexibility to meet your toughest quality and delivery requirements. The overall advantage is improved customer satisfaction.

Call SCOT FORGE today for all your open die and rolled ring requirements and watch for our future literature with more SCOT FORGE/FRISA details.

SCOT FORGE



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